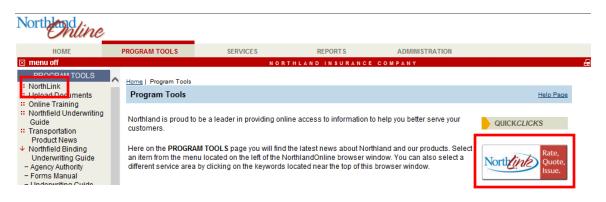


Loss Runs, Claim Inquiry and Underwriting Summary Functionality in NorthLink® Northfield Agent Reference Guide

In our continuing efforts to utilize NorthLink[®] for all our policy/quote needs, we are replacing existing Loss Run, Claim Inquiry and Underwriting Summary functionality in Northland *Online* with new functionality in NorthLink[®]. This is an exciting change that allows us to take advantage of new technology and provides users with better capabilities for reviewing, printing and analyzing claim and underwriting information.

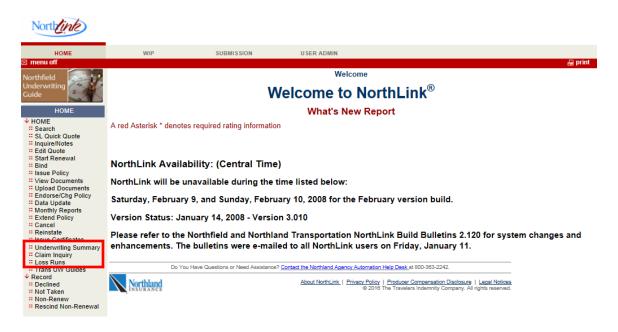
Note: Effective immediately, you will no longer have the option to open Loss Runs, Claims Inquiry or Underwriting Summary from NorthlandOnline. They will only be available in NorthLink[®].

To access these functions, click NorthLink[®] from the Quick Click or the Program Tools menu in Northland *Online*:



Once NorthLink[®] is open, you will be able to access Loss Runs, Claim Inquiry and Underwriting Summary from the Main Menu or the policy/quote sub-portal.

From the NorthLink® Main Menu:



From the NorthLink® policy sub-portal:

Northfield				Policy Insur	red				
Underwriting Guide NEW BUSINESS/RENEWAL	Policy #: WS412015 Name: D & B Enterpri Company: Northfield Insu Description:	Effective Date: ses, Inc. trance Company		Tran Date: Referral: Agent:	11/4/2016 N	Pay Method: Notes:	Agency N	Bill File Revie NIC Claim	
Interpretation in the second secon									
Policy/Insured Info									
:: Line of Business :: Previous Insurer	Renewal Description								
Prior Loss Info Location	Effective Date*	11/04/201	6 🔻	Exp	iration Dat	e*	11/04/2	2017 🔽	
GL Classification	Product*	Northfield	\checkmark	۲	Binding				
::GL Limits/Deductibles ::Property ::Property Bldg/Items	Company*	Northfield	Insurance Compa	ny 🗸 Prin	nary Risk S	State*	Califor	nia 🗸	
:: Pre-Pricing :: Pricing :: Final Premium	Client Names								
#Forms Selection	Name I	DBA Name	Address	<u>City</u>	<u>State</u>	Zip Inc	Seq	<u>Added</u>	<u>Deleted</u>
"Quote Letter Notes FileNet Documents	D & B Enterprises, Inc.		5850 Sagebrush Rd	La Jolla	CA	92037 🗹	1 :	11/04/2016	
:: Underwriting Summary									
:: Claim Inquiry :: Loss Runs	1 - 1 of 1 records						I÷	prev 1	next → →

The functionality for each of these options is the same whether you access it from the Main Menu or the sub-portal. Each process is described below. Please contact Agency Automation Customer Service or your Account Executive if you have questions on this new functionality.

Loss Runs

When you click the Loss Runs option, you will be brought to the Loss Runs search screen. Search options are available for Policy Number and Insured Name, and a checkbox is available for generating Batch Loss Runs.

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HOME	WIP	SUBMISSION	USER ADMIN	UTILITIES
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Northfield Underwriting Guide HOME * ::HOME :: SL Quick Quote :: Inquire/Notes	Policy Number O Insured Name		Loss Runs	as Runs

If you select Batch Loss Runs, a screen will display for entry of up to 10 policy numbers and an option to generate the loss runs:

	Loss Runs	
Enter up to 10 Policy Numbers		Batch Loss Runs
		Generate Loss Runs

If you enter a policy number or insured name and click Search, search results will be returned in a grid. Select the policies to be included in the loss run and click Basic Loss Run to generate the loss run:

				Loss Run	s					
۲	Policy Numl	ber ws220571	Γ	Batch Loss	Runs					
0	Insured Nar	me		Search						
		and CONFIDENTIAL: For us vance written consent. North								
cus	stomers who	are Northland current polic	yholders. The informat	tion that is pr	ovided i	s offered a	as a conven	ience to o		
and	I Northland	does not warrant the accura	cy or completeness of	the informati	on cont		is database	.		
	Policy	Insured Name	<u>Effective</u>	Expiration	Loss	<u>X</u> <u>Reserve</u>	Cancel	<u>State</u>	Agent #	
	Number		Date	Date	Count	Count	Date			
	Contains	Contains	On 🔽	On 🔻	Equal	Equals	On	 Cont 	Contains	
Þ.	WS220571	BILL JOHNSON	08/23/2014	08/23/2015	1	0		CA	995000	
_										_
1 -	1 of 1 records							prev	1 next	-1

Once you click Basic Loss Run, the system will generate the new format Loss Runs with all information that was previously included in your Northland *Online* loss runs. We have updated them to generate in portrait format and in a pdf for ease of printing, sending and saving. An example is shown below:

<i>e</i> Gen	erate PDF - Microsoft Internet Explor	er provided by The Trave	elers Compan	ies, Inc.							
			66.79	6 🕶 🛛	a 🛱	2	66				Comment
	Bookmarks	This PRO orga of h offer	anization withou elping you serv red as a conver rmation contair	enerated: 8/2 CONFIDENTI It our advance loe our custon lience to our c led in this data	AL: For use written cons mers who are customers, ar	In connectio ent. Northia Northland c nd Northland	on with Northland	ils material v ers. The inf	with you so ormation th		▲
Å	🗉 🖫 Loss Run - Basic			14 - 8/23/201			JOENSON			d Insurance Company	
			0,23/20	,,	-		tal # of Losses for Ru	n: 1			
	Page 1										
		Loss	Run #Losses	Company		Effectiv	ve	Cancel Date	Insured Nam	e	
		w822	0571 1	Northfield In	nsurance Comp	any 8/23/	2014		BILL JOHNS	BON	
		Loss	# Date of Loss D 1/7/2015 1	ate Reported Ca /7/2015 Fi	use of Loss tre:Unexplain			Driver, Age			
		Locat	tion		Details			, 0			
		SAN	S. COAST HIGHW DIEGO, CA DIEGO	AY	FIRE DA	MAGE TO HOTS	5L.				
			nant Loss Transact	ion Summary							
		001	JOHNSON, BIL FIRE & ALLIE				Loss Reserve: \$1 Expense Reserve: \$3	89,195.60	Loss Pal	d: \$620,804.40 Pald: \$37,559.99	
			BASIC GROUP	I CAUSES OF L	088		Total Reserve: \$1	92,145.60	Total Pal	ld: \$658,364.39	
		Exam					Total Recovered: \$			urred: \$ 850,509.99	
		002	SMITH, JOAN PREMISES/OPE	PATTONS			Loss Reserve: \$2 Expense Reserve: \$2	10,000.00	Loss Pal Expense	d: \$0.00 Pald:\$12,062.97	
			COMBINED SIN	CLE LIMITS			Total Reserve: \$	1,762.03	Total Pal	ld: \$12,062.97 urred: \$33,825.00	
			iner Ryan Warti		800-	328-5972					
		001	JOHNSON, BIL FIRE & ALLIE	D LINES			Loss Reserve: \$ (Expense Reserve: \$ (0.00	Loss Pal Expense	d: \$10,645.99 Pald:\$0.00	
				I CAUSES OF L	088		Total Reserve: \$ Total Recovered: \$			ld: \$10,645.99 urred: \$10,645.99	
		Exam 001	JOHNSON, BIL					1,094.32	Loss Pal		
				D LINES I CAUSES OF L	088		Expense Reserve: \$ 2	7,000.00	Expense	Paid: \$ 0.00	
		Exam		I CAUSES OF D	1066		Total Reserve: \$			ld: \$176,905.68 :urred: \$207,000.00	
				s220571-0001		0	courrence is Open				
		Loss	Paid	E	xpenses Paid	Rese		Recovery		Total Incurred	
		\$808	3,356.07	3.	49,622.96	\$244	,001.95	\$0.00		\$1,101,980.98	
			-								
		WS22	0571 Po	of Losses: 1 licy Period: 8/23		015 BILL	JOHNSON			Cancel Date	
		Pol		7 54	xpenses Paid 49,622.96	Reset \$ 244	ves ,001.95	Recoveries \$0.00		Total Incurred § 1, 101, 980.98	
			1								
		Sun	mary for All Po	loles \$808,3		xpenses Pa 49,622.96	Id Reserves \$244,001.9		overles 10	Total Incurred \$1,101,980.98	
											-

Click the "X" in the upper right hand corner to close the Loss Run and return to the Loss Runs screen.

Claim Inquiry

When you click the Claim Inquiry option, you will be brought to the Claim Inquiry search screen. Search options are available for Policy Number and Insured Name.

HOME	WIP	SUBMISSION	USER ADMIN	UTILITIES
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Northfield Underwriting Guide HOME	Policy Number O Insured Name		Claim Inquiry Search	
✓ ::HOME ::Search ::SL Quick Quote ::Inquire/Notes				

When you enter a policy number or insured name and click Search, a grid will display basic claim information, including claim number, date of loss, insured name, date reported, status, total incurred, driver (if applicable) and agent number, for all claims matching your criteria:

Policy Number	20571 V			nquiry			
	20571 *						
Insured Name			Search				
thout our advance wri stomers who are Nort	itten consen thland curre	: For use in connection v nt. Northland has shared t nt policyholders. The info accuracy or completene	this material w ormation that i	vith you is provid	solely for the p led is offered a	urpose of helping y s a convenience to	ou service our
<u>Claim Number</u>	<u>Date of</u> <u>Loss</u>	Insured Name	<u>Date</u> <u>Reported</u>	<u>Status</u>	<u>Total</u> Incurred	Driver	<u>Agent #</u>
Contains Or	n 🔽 🤇	Contains	On 🔽	Conti	Equals	Contains	Contains
23 WS220571-0001 0	1/07/2015	BILL JOHNSON	01/07/2015	Open	\$1,101,980.98		995000

Highlight individual claims from the grid and click View or click the Claim Number link to view policy level claim information, including insured, policy detail, loss location, time of loss, and more as shown in the screen below:

		23 WS	220571-0001, DOL 1/7/2	2015 OPEN		
Insured:			Policy Detail:		Loss Locatio	n:
BILL JOHNSO	DN		Agent: NORTHLAND COMPANY POLICY E & D		. 133 S. COAST	HIGHWAY
5850 SAGEBR	RUSH RD		Policy Effective: 8/23	3/2014	SAN DIEGO, C	A
LA JOLLA, CA	A 92037		Policy Expiration: 8/	23/2015	County: SAN I	DIEGO
	te: 1/7/2015 Time of Lo		Loss Code: Fire:Une:	xplained Circumstar	nces	
Loss Descrip	tion: FIRE DAMAGE TO H	OTEL.				
Loss Detail:			Financials Summa	ry:		
Driver Name:			Loss Reserve:	\$112,289.92	Losses Paid:	\$808,356.07
Driver Age:	0		Expense Reserve:	\$131,712.03	Expenses Paie	d: \$49,622.96
Caller Name:			Total Reserve:	\$244,001.95	Total Paid:	\$857,979.03
Caller Relation	on: AGENT/FAX		Total Net Recovered	: \$0.00	Total Incurred	: \$1,101,980.98
Claimant De	tail:					
<u>Claimant</u> <u>Number</u>	Claimant Name	<u>Year/</u> <u>Make</u>	Product Description	<u>Coverage D</u>	escription	Type of Loss
001	JOHNSON, BILL	28NONE	FIRE & ALLIED LINES	BASIC GROUP I	CAUSES OF LO	
001	JOHNSON, BILL SMITH, JOAN	28NONE	FIRE & ALLIED LINES PREMISES/OPERATIONS	BASIC GROUP I		
001 002 001					GLE LIMITS	
002	SMITH, JOAN	28NONE	PREMISES/OPERATIONS	COMBINED SING	CAUSES OF LO	
002 001	SMITH, JOAN JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	
002 001	SMITH, JOAN JOHNSON, BILL JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	rey 1 next # ~
002 001 001	SMITH, JOAN JOHNSON, BILL JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	rev 1 next + m
001 001 001	SMITH, JOAN JOHNSON, BILL JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	rev 1 next > *
001 001 001	SMITH, JOAN JOHNSON, BILL JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	rev 1 next k (++)
001 001 001	SMITH, JOAN JOHNSON, BILL JOHNSON, BILL	28NONE	PREMISES/OPERATIONS FIRE & ALLIED LINES	COMBINED SING BASIC GROUP I	CAUSES OF LO	rev 1 next * +

To view claimant detail for an individual claimant, click the claimant number link. To view multiple claimants, highlight all claimants to be reviewed and click View. This will open the claimant detail:

- View						
			002 - SMITH, JOAN			
Examiner Name:	Ryan Wartick		Examiner Phone:	800-328-5972	Year/ Make:	
Product:	PREMISES/OPE	RATIONS	Reserve Open Date:	1/7/2015	Injury: Yes	Suit: Yes
Coverage:	COMBINED SIN	GLE LIMITS	Loss Close Date:	1/19/2015	# Days Loss Open:	13
Type of Loss:			Expense Close Date	: 1/19/2015	# Days Expense Open:	13
Financials Summan	/:					
Loss Reserve:	\$20,000.00		Losses Paid:	\$0.00	Incurred Loss:	\$20,000.00
Expense Reserve:	\$1,762.03		Expenses Paid:	\$12,062.97	Incurred Expense:	\$13,825,00
Total Reserve:	\$21,762.03		Total Paid:	\$12,062.97	Total Incurred:	\$33,825.00
Recovered Amount:	\$0.00					
# Recovery Type	Recovery Open Date	<u>Recovery</u> <u>Close Date</u>	Recovery Examiner	Phone Numbe	<u>èr</u>	
01 Subrogation	01/19/2015	09/01/2015	Jeffrey Oberheim	262-641-6167		
1 - 1 of 1 records			prise	- O		
		Nex	t>>> Can	cal		
					Record 2	of 2
					Record 2 (010
			Cancel			

If multiple claimants were selected, use the Next and Previous buttons to move between individual claimants. Click Cancel inside the Claimant window to return to the Policy level detail or Cancel outside the window to return to the Claim Inquiry summary grid.

Underwriting Summary

When you click the Underwriting Summary option, you will be brought to the Underwriting Summary search screen. Search options are available for Policy Number and Insured Name.

Northlink				
HOME	WIP	SUBMISSION	USER ADMIN	UTILITIES
🗵 menu off				
Northfield Underwriting Guide HOME * ::HOME :: Search :: SL Quick Quote :: Inquire/Notes	Policy Number O Insured Name		Underwriting Summ	ıary

When you enter a policy number or insured name and click Search, the 5 Year Summary and Underwriting Summary will be displayed. Policy, term and accumulative information is available. You may need to scroll up and down or from side to side to see all information. Additionally, there is an option in the grid for Claim Inquiry.

۲	Policy Num	nber ws2205	71								
0	Insured Na	me					earch				
		,									
act as sur	tivity. Please accurate as mmary. In u	e note that th the informat	is is only a s tion reported ormation, you	ummary to us. N i agree a	and shou lemos tha	Ild not be y t were not	our only sour sent via our c	summary of los ce for account orrespondence ponsibility to u	informati system	ion. The info are not captu	rmation is only red in this
				5 Yea	r Summa	ry					
						xpense Pai		979.03			
						xpense Inc		,980.98			
				Total	Written Pre	mium:	\$5,479	0.00			
DII	LL JOHNSO	D M									
ы	LE JOHNS										
DIL			Information				Te	rm			Accumu
ы	Policy Number		r Information Expiration Date	Loss Count	<u>X</u> <u>Reserve</u> <u>Count</u>	<u>Written</u> <u>Premium</u>	Ter Loss and Expense Paid	rm <u>Loss and</u> <u>Expense</u> <u>Incurred</u>	<u>Loss</u> <u>Ratio</u>	<u>Total</u> <u>Written</u> <u>Premium</u>	Accumu <u>Total Loss</u> and Expense <u>Paid</u>
Ы	<u>Policy</u>	Policy <u>Effective</u>	Expiration	<u>Loss</u>	<u>Reserve</u>		Loss and Expense	<u>Loss and</u> Expense	<u>Ratio</u>	<u>Written</u> <u>Premium</u>	<u>Total Loss</u> and Expense
Bit	Policy Number	Policy <u>Effective</u> <u>Date</u>	<u>Expiration</u> <u>Date</u>	<u>Loss</u> <u>Count</u>	<u>Reserve</u> <u>Count</u>	<u>Premium</u>	<u>Loss and</u> Expense Paid	<u>Loss and</u> <u>Expense</u> <u>Incurred</u>	<u>Ratio</u>	<u>Written</u> <u>Premium</u>	<u>Total Loss</u> <u>and Expense</u> <u>Paid</u>
	Policy Number WS220571	Policy <u>Effective</u> <u>Date</u>	<u>Expiration</u> <u>Date</u>	<u>Loss</u> <u>Count</u>	<u>Reserve</u> <u>Count</u>	<u>Premium</u>	<u>Loss and</u> Expense Paid	<u>Loss and</u> <u>Expense</u> <u>Incurred</u>	<u>Ratio</u>	Written Premium \$5,479	<u>Total Loss</u> <u>and Expense</u> <u>Paid</u> \$857,979.03
	Policy <u>Number</u> WS220571	Policy Effective Date	<u>Expiration</u> <u>Date</u>	<u>Loss</u> <u>Count</u>	<u>Reserve</u> <u>Count</u>	<u>Premium</u>	<u>Loss and</u> Expense Paid	<u>Loss and</u> <u>Expense</u> <u>Incurred</u>	<u>Ratio</u>	<u>Written</u> <u>Premium</u>	<u>Total Loss</u> <u>and Expense</u> <u>Paid</u> \$857,979.03

The Claim Inquiry option can be used to view claim information on individual policies. To access the claims, simply highlight the row to be viewed and click Claim Inquiry. This opens the Claim Inquiry function and all claims matching your selection will display. Refer to the section on Claim Inquiry in this document for more detail on the information available.

571 ×				nquiry	
		Search			
n consent. North and current polic	land has shared this m yholders. The informati	aterial with you so on that is provide	olely for the pu ed is offered as	urpose of helping you a convenience to ou	service our
	isured Name	Státus	<u>Total</u> Incurred	Driver	Agent #
Contains.	On	Cont E	quals	Contains	Contains
07/2015 BILL JOH	INSON 01/0	7/2015 Open s	\$1,101,980.98		995000
	n consent. North and current polic arrant the accura ate of Loss Ir Contains.	n consent. Northland has shared this mand current policyholders. The informati arrant the accuracy or completeness of t ate of Insured Name Reg Contains On	DENTIAL: For use in connection with Northland business in consent. Northland has shared this material with you is and current policyholders. The information that is provide arrant the accuracy or completeness of the information co ate of Insured Name Date Status Contains On Cont E	DENTIAL: For use in connection with Northland business only. Do not an consent. Northland has shared this material with you solely for the part of the accuracy or completeness of the information contained in this ate of Insured Name Date Status Total Incurred Contains	DENTIAL: For use in connection with Northland business only. Do not share outside your or in consent. Northland has shared this material with you solely for the purpose of helping you and current policyholders. The information that is provided is offered as a convenience to outerrant the accuracy or completeness of the information contained in this database. ate of Loss Insured Name Date Reported Total Incurred Driver Contains On Cont Equals Contains

Use the Back to Underwriting Summary to return to the Underwriting Summary screen when finished viewing the Claim Inquiry screen.

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